

Technology to Inspire Innovation

# Financial Results for 1Q of FY2015

(Three months ended June 30, 2015)

July 22, 2015

**6807 Japan Aviation Electronics Industry, Ltd.**

# 1. Company Sales & Incomes

(JPY in 100 millions)

	FY2014 1Q		FY2015 1Q		Year/Year Change	
<b>Sales</b>	<b>426</b>	(margin)	<b>486</b>	(margin)	<b>+60</b>	114%
<b>Operating Income</b>	<b>50</b>	11.7%	<b>65</b>	13.5%	<b>+16</b>	131%
<b>Ordinary Income</b>	<b>52</b>	12.2%	<b>63</b>	13.0%	<b>+11</b>	121%
<b>Net Income</b>	<b>38</b>	8.9%	<b>47</b>	9.6%	<b>+9</b>	123%
<b>Average Exchange Rate (JPY/USD)</b>	102.17		121.43		—	

※ Amounts less than 100 million yen are rounded off.

# 2. Sales by Business Segment

(JPY in 100 millions)

	FY2014 1 Q		FY2015 1 Q		Year/Year Change	
Connector	<b>375</b>	88%	<b>440</b>	90%	<b>+65</b>	117%
UIS	<b>16</b>	4%	<b>20</b>	4%	<b>+4</b>	128%
Aerospace	<b>34</b>	8%	<b>24</b>	5%	<b>-9</b>	72%
Others	<b>2</b>	0%	<b>2</b>	0%	<b>0</b>	105%
<b>Total</b>	<b>426</b>	100%	<b>486</b>	100%	<b>+60</b>	114%

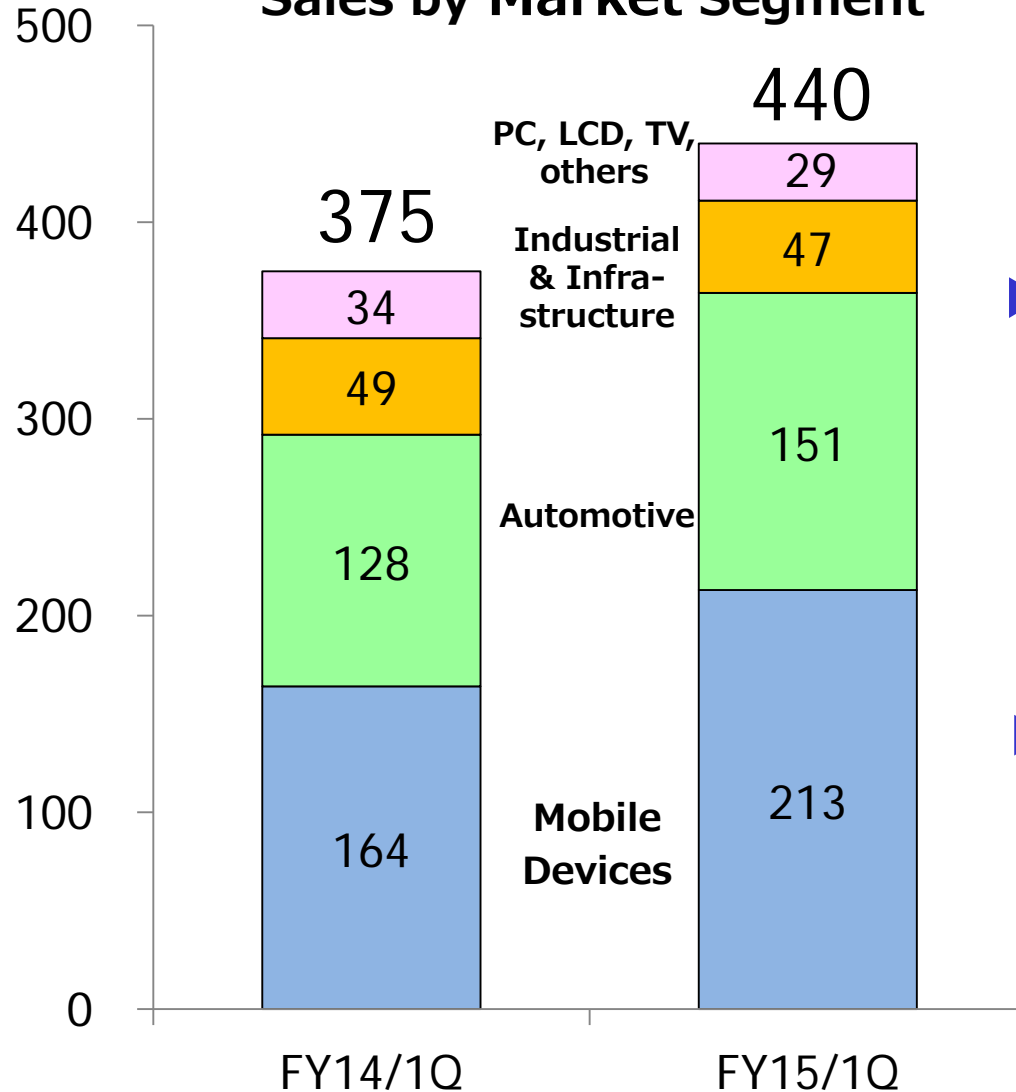
		(%)		(%)		(%)
Domestic	<b>135</b>	32%	<b>129</b>	27%	<b>-6</b>	96%
Overseas	<b>292</b>	68%	<b>357</b>	73%	<b>+66</b>	123%

※ Amounts less than 100 million yen are rounded off.

# 3. Connector Business

(JPY in 100 millions)

### Sales by Market Segment

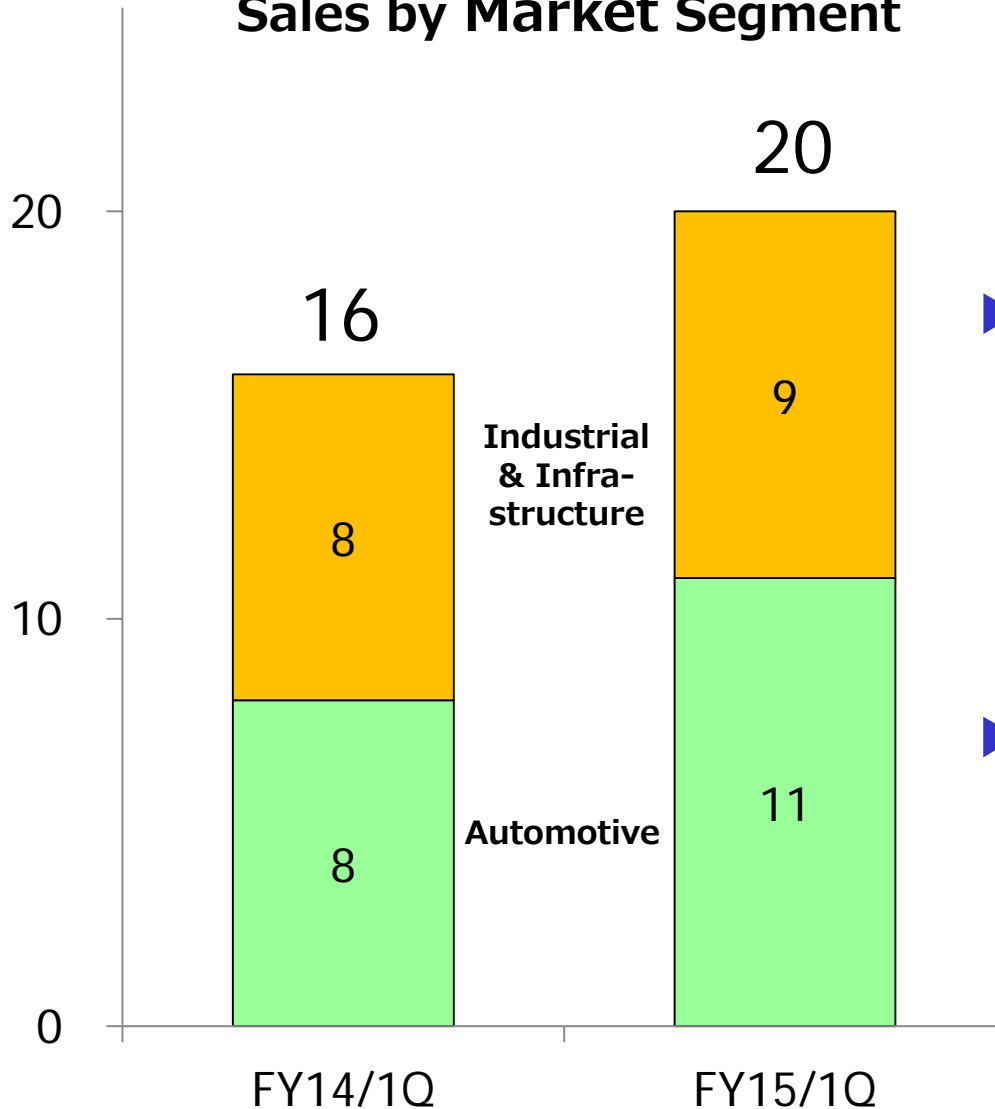


- ▶ Continued double digits growth in Automotive supported by sales increase for Japanese and European customers
- ▶ 1.3 times increase in Mobile Devices driven by its overseas sales

# 4. UIS Business

(JPY in 100 millions)

### Sales by Market Segment

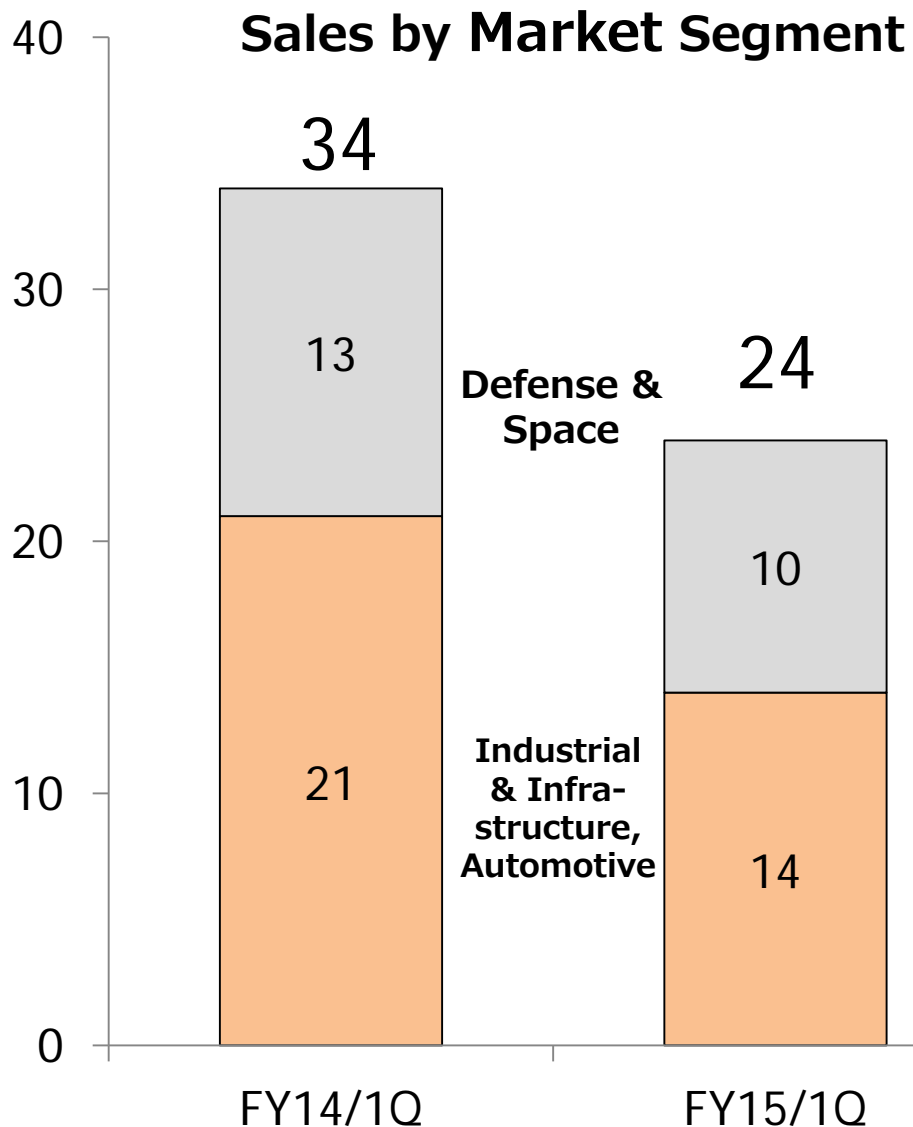


▶ Steady growth mainly in industrial robot market

▶ Growth led by sales for Japanese manufacturers

# 5. Aerospace Business

(JPY in 100 millions)



- ▶ Defense sales decrease on a year-over-year basis
- ▶ Sales decline for oil drilling use due to lower oil prices

# 6. Sales by Market Segment

(JPY in 100 millions)

	FY2014		FY2015		Year/Year Change	
	1 Q		1 Q			
Mobile Devices	<b>164</b>	38%	<b>213</b>	44%	<b>+49</b>	130%
Automotive	<b>138</b>	32%	<b>163</b>	34%	<b>+25</b>	118%
Industrial & Infrastructure	<b>74</b>	17%	<b>68</b>	14%	<b>-6</b>	92%
Others	<b>50</b>	13%	<b>42</b>	8%	<b>-8</b>	84%
<b>Total</b>	<b>426</b>	100%	<b>486</b>	100%	<b>+60</b>	114%

# 7. Operating Income by Business Segment

(JPY in 100 millions)

	FY 2014		FY 2015		Year/Year Change	
	1Q	(margin)	1Q	(margin)		
<b>Connector</b>	<b>58</b>	15.5%	<b>77</b>	17.5%	<b>+19</b>	132%
<b>UIS</b>	<b>-0</b>	-0.7%	<b>3</b>	14.2%	<b>+3</b>	turnaround
<b>Aerospace</b>	<b>1</b>	3.3%	<b>-3</b>	-12.6%	<b>-4</b>	-
<b>Unallocatable Costs/Others</b>	<b>-9</b>	-	<b>-11</b>	-	<b>-2</b>	-
<b>Total</b>	<b>50</b>	11.7%	<b>65</b>	13.5%	<b>+16</b>	131%

※ Amounts less than 100 million yen are rounded off

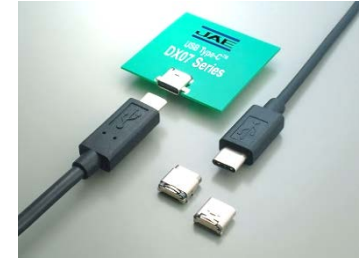


## Mobile Devices

### USB Type-C™ Connector "DX07 Series" Has Been Developed

JAE has launched the DX07 Series, plug and the receptacle connectors which are compatible with the next-generation USB Type-C specification.

Highly involved in the development of the USB Type-C specification, JAE will offer a total package of products (plug, receptacle and cable) using our expertise in high-precision manufacturing technology and high-speed communication design for compact connectors.



## Automotive

### Automotive LVDS / GVIF High-speed Transmission Compatible "MX49A Series and MX49C Series" Have Been Developed

JAE has developed the non-waterproof type MX49A and waterproof MX49C type connectors compatible with LVDS / GVIF for on-board digital image signals.

The two types add to our line-up and expand variations for automotive high-speed differential connectors, and contribute to improve convenience of customers.



## Industrial Equipment & Infrastructure

### JAE Has Commenced Sample Shipment of Waterproof I/O Connector "FO-BD5 Series"

The FO-BD5 Series connector contributes to minimize the size of the device and to reduce the number of components used inside them by eliminating the internal wiring. With a one-action structure, an easy and secure operability is also realized.

Furthermore, the FO-BD2 Series connector has a superior environmental resistance performance and is ideal for use in a wide range of outdoor applications such as base stations of mobile phones and communication devices.



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**JAE**  


<Cautionary Statement>

The plans, strategies & results forecasts and targets for our company and our consolidated affiliates (hereinafter JAE) noted in these materials are forecasts and targets as of July 22, 2015, and include risks and uncertainties.

The targets noted in these materials are not projections, and do not reflect current projections by the management team with regards to future results. Rather, these are targets to be attained by the management team through implementing business strategies.

Note that actual results may differ greatly from forecasts and targets, etc. based on various factors. Major factors that affect actual business results, etc. are the political and economic situations in Japan, the US, Asia and so forth that involve regions where JAE conducts business operations, demand fluctuations for JAE products (including software products) in the market, deflationary pressures caused by severe competition, the ability to continue supplying over our competitors, the ability to expand business operations in overseas markets, changes to the laws and regulations concerning business activities, and their transparency, potential legal responsibilities, exchange rates, etc, and there may be other factors beyond the ones listed here. Actual results may differ from management targets and other forecasts due to a worsening global economy and the global financial situation, stagnation in the domestic and overseas stock markets, etc. Note that descriptions concerning projections are current as of that day.

Although new risks and factors of uncertainty that occur at any anytime are evident, it is impossible to predict their occurrence or effects. In addition, details describing future predictions may not actually occur due to risk and uncertainties. Do not rely solely on these descriptions.